



## Vacancy

Wednesday 24<sup>th</sup> August 2016

Nile Breweries Limited is a leading beverage company in Uganda and a subsidiary of SABMiller, the second largest brewing group in the world and is an equal opportunities employer promoting gender equality in the company. We aim to provide for a variety of career paths and patterns of working, a good work-life balance and comprehensive employee benefits. We seek to recruit a highly motivated, results oriented and dynamic candidate for the post below.

### Local Area Representative (20 Positions) - Grade D

#### Females are encouraged to apply

- Requirements but not limited to:
  - Must be holder of a minimum Uganda Advanced Certificate of Education (UACE)
  - Relevant experience in a FMCG Environment will be advantageous.
  - Be able to work independently.
  - Strong computer skills and analytical insights
  - Highly competent in terms of numeracy
  - Must be passionate about selling, with good advocacy and persuasive skills
  - Must be presentable, good communicator, motivated, disciplined and ambitious.
  - Must be a youth who understand the geography, language and market of this area
- Key Responsibilities:
  - Attainment of sales targets, product availability, customer service, product promotion and market development of a given sales territory.
  - Fast track introduction of new products and slow moving SKUs
  - Identify and communicate gaps in Distributors/Reseller coverage
  - Monitor and Drive price compliance to retail

The Company will offer a competitive remuneration package to the successful candidates. Candidates that have relevant experience, know that they meet the above criteria and have what it takes to excel in the above position, should please send their CVs, which should include details of email address (if any), present position and Certificate/testimonials to the undersigned or email address [recruitmentug@ug.sabmiller.com](mailto:recruitmentug@ug.sabmiller.com) not later than 31<sup>st</sup> August 2016.

*Note: 1) Indicate the position applied for as the subject of your email  
2) Internal candidates should notify their line managers*

The Human Resource Business Partner  
Sales & Distribution, Marketing, and Corporate Affairs  
Nile Breweries Limited  
P.O Box 1345  
KAMPALA SERVICE CENTER