

Vacancy

Nile Breweries Limited, a leading beverage company in Uganda, also recognized as the best employer in Uganda for three years, and a subsidiary of SABMiller – the second largest beverage group in the world seeks to recruit a highly motivated, results oriented and dynamic professional for the post below:-

Trade Ambassador (4 Positions)-Opaque -Short Term Renewable Contract

- **Requirements but not Limited to:**
 - Must be holder of a minimum Uganda Advanced Certificate of Education (UACE)
 - Able to understand and implement key sales levers
 - Working experience of 1year in sales and Marketing
 - Greater understanding of the market area within the locality specified.
 - Good commercial acumen (insight or Judgement)
 - Communications and Interpersonal relationship skills
 - Negotiation Skills
 - Creative and problem solving skills
 - Attention to detail
 - Action and results oriented
 - Must be willing to work and travel anywhere within Uganda.
- **Key Responsibilities:**
 - Optimize product availability and ensure that sales are made observing FIFO principle
 - Ensure selling price compliance
 - Identify outlet needs (stock, branding materials)
 - Enlarge selling opportunities by identifying inactive or lost clients.
 - Confirm orders and sales on daily basis
 - Monitor stock deliveries via route sales trucks
 - Suggest and coordinate activities or activations for brand visibility
 - Identify and report the actions taken by the competition to better plan and act on the market
 - Ensure that the in trade cold execution principles are adhered to
 - Check stock and deviations
 - Ability to influence a sale
 - Make calls according to RPMS.

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www.nilebreweries.com

DIRECTORS Elly Karuhanga **UGANDAN**, Greg Metcalf **BRITISH**, Roberto Jarrin **ECUADORIAN**, Kevin O'flaherty **SOUTH AFRICAN**,
Elena Miles **SOUTH AFRICAN**, Bruno Zambrano **COLOMBIAN**.

The Company will offer a competitive remuneration package to the successful candidates. Candidates that have relevant experience, know that they meet the above criteria and have what it takes to excel in the above position, should please send their CVs, which should include details of email address (*if any*), present position and Certificate/testimonials to the undersigned or email address recruitmentug@ug.sabmiller.com not later than 28th September 2016.

Nile Breweries Limited is an equal opportunities employer, and we promote gender equity in the company

Note: 1) Indicate the position applied for as the subject of your email

**The Human Resource Business Partner
Sales & Distribution, Marketing, and Corporate Affairs
Nile Breweries Limited
P.O Box 1345
KAMPALA SERVICE CENTER**

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