



KICK START 4

REGISTRATION FORM



1 PERSONAL DETAILS

1.1 What are your personal details?

Title: _____ First Name: _____ Surname: _____

Where do you live (District and sub-country)? _____

Postal Address: _____ Age: _____ Gender: _____

Telephone No.(w): _____ Email address: _____

ID No: _____ (A certified copy of your ID must be attached)

1.2 Please name 2 referees who are not your relatives

1. Name: _____ 2. Name: _____

Telephone: _____ Telephone: _____

Nature of relationship: _____ Nature of relationship: _____

1.3 Do you own a barley or sorghum farm? _____

1.3.1 Name of the farming business _____

1.3.2 If yes, where is it located? _____

1.3.3 For how many years have you grown barley/sorghum consecutively for Nile Breweries Limited?

1.3.4 Are you registered under any association/ farmer group affiliated to Nile Breweries?

1.3.5 If yes, what is its name and where is it located? _____

1.3.6 How many acres of barley/sorghum do you grow per season?

1.3.7 What is your average yield per acre of barley/sorghum in kilograms?

1.3.8 How many people do you employ? _____

1.3.9 Do you have a bank account and in which bank? _____

1.4 Farm ownership:

I. Who are the farm shareholders or partners?

II. What academic qualification do they have?

III. Have any of the partners mentioned above ever received farming training? _____
If yes, describe details.

IV. Tell us about the practical experience in farming that the people listed above have.

(Please attach copies of the latest annual financial statements and the most recent management accounts for your business, if existing)

V. Period of time spent on the farm e.g 8-10:00am

2.0 THE BARLEY/ SORGHUM PRODUCTION BUSINESS IDEA:

2.1 Type of Business.

I. Commercial

II. Subsistence

2.2 Level of mechanization.

2.3 Land preparation (In order of sophistication)

I. Hand hoe

II. Walking tractor

III. Engine tractor

IV. Harrower

2.4 Seeds

1. Local
2. Hybrid
 - I. Epuripur
 - II. Seso (specify type)
 - III. Sela (Consult Extension Officer)
 - IV. T279
 - V. Hessekwa
3. Dressed
4. Undressed
5. Branded (Name of supplier)
6. Unbranded
7. Seed rate per acre
8. Do you practice thinning?

2.5 Planting

- I. Broadcasting
- II. Manual row planting
- III. Planter

2.6 Weed control

- I. Manual
- II. Mechanical
- III. Chemical
- IV. Biological

2.7 Harvesting

- a) Sickle
- b) Combined harvester
- c) Thresher

2.8 Post harvest

- a) Hand threshing
- b) Ground drying
- c) Winnowing
- d) Mechanical thresher
- e) Mechanical drier
- f) Others, specify

2.9 Storage

- I. Sacks

- II. Silos
- III. Granary
- IV. Others, Specify

2.10 Irrigation

- I. None
- II. Surface irrigation
- III. Localized irrigation
- IV. Drip irrigation
- V. Sprinkler irrigation
- VI. Center pivot irrigation
- VII. Lateral move irrigation
- VIII. Sub-irrigation
- IX. Manual irrigation

2.11 Disease and Pest Control

- I. None
 - II. Do you routinely spray your crops? _____

 - III. How many times before harvest? _____

 - IV. Against which diseases? _____

 - V. Against which pests? _____

 - VI. Against which weeds? _____

- What pesticides do you normally use? _____

- Do you practice bird control? _____
- If yes, which methods do you use?
- I. Scare crow
 - II. Mechanized
 - III. Human

3.0 Business Concept

3.1

1. Describe any innovations you have at your barley or sorghum farm.

2. What impact does your barley/sorghum have in your community/country?

3.2 Marketing

1. To whom do you sell your sorghum/barley?

2. Where?

3. If not at the farm, how far is your nearest selling point?

4. Mode of transportation

- I. Human
- II. Bicycle
- III. Donkeys
- IV. Animal drawn carts
- V. Pickup
- VI. Trucks
- VII. Tractor/Trailer

3.3 Earnings

- I. Per kilo
- II. Per tonne
- III. Per acre
- IV. Per season
- V. Per year

3.4 Expenditure in Percentages

Hire of land

Land preparation

Agro inputs

Planting	
Pests, disease and weed control	
Irrigation	
Harvesting and threshing	
Storage	
Transportation	
Wages	
Drying and cleaning	
Profit	
Others, Specify	

3.5 Records

What farm records do you have?

(Provide photocopied evidence)

3.6 Grant/Capital

How much do you need to increase productivity at your barley or sorghum farm?

- I. Inputs and Employment. Indicate the cost of all the equipment, raw materials, inventory/stock etc.

Land	
Machinery & Equipment	
Transportation (vehicles)	
Furniture and Fixtures	
Installations of machinery and utilities (lights, water, telephones)	
Technical assistance	
Working capital (Inventory/Stock / Cash on hand)	
Other costs (please specify)	
Total project costs	

Note that this is only a guide, so attach a detailed version if necessary.

- 3.7 How many types of crops do you grow? (List all that you know by name)

For existing businesses in operations please provide a cash flow statement as part of your business plan.

3.8 Analyse risks.

3.9 What are the risks your barley/ sorghum production face? What measures will you put in place to minimize the risks?

