

Advert

11th September 2019

Nile Breweries Limited, a leading beverage company in Uganda and subsidiary of ABInbev the leading brewing group in the world seeks to recruit highly motivated, results oriented and dynamic candidates for the post below. Our Africa dream is to create the ideal company, one which grows a lot, is super-efficient, which everyone loves to work for and, very importantly, makes a real difference in society :-

Local Area Representative –Districts East & West (Two Positions) - Band XI-B

Females are encouraged to apply

Requirements but not limited to:

- Must be holder of a minimum Diploma in Business or related field.
- Relevant experience in a FMCG Environment will be advantageous.
- Be able to work independently.
- Strong computer skills and analytical insights
- Highly competent in terms of numeracy
- Must be passionate about selling, with good advocacy and persuasive skills
- Must be presentable, good communicator, motivated, disciplined and ambitious.
- Must be a youth who understands the geography, language and market of this area

Key Responsibilities:

- Attainment of sales targets, product availability, customer service, product promotion and market development of a given sales territory.
- Fast track introduction of new products and slow moving SKUs
- Identify and communicate gaps in Distributors/Reseller coverage
- Monitor and Drive price compliance to retail
- Increase retail penetration through order generation

The Company will offer a competitive remuneration package to the successful candidates. Candidates that have relevant experience, know that they meet the above criteria and have what it takes to excel in the above position, should send their CVs with telephone contacts to zcc.peoplerecruitment@mu.ab-inbev.com not later than **18th September 2019**.

Note: 1) *Indicate the position applied for as the subject of your email*
2) *Internal candidates should notify their line manager*

People Business Partner- Commercial & Logistics
Nile Breweries Limited
P.O Box 1345
KAMPALA SERVICE CENTER

DIRECTORS

Phil Redman (United Kingdom), Thomas Kamphuis (Netherlands), Onapito-Ekomoloit (Uganda)